



NATIONAL COMPUTER  
WAREHOUSE SERVICES  
F O C U S M A T T E R S



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A brief thought from our team to yours...

Thank you for reaching out to NCWS for the partnership opportunity! Please take a few moments to read the following message from our team to yours.

Our goal is to effectively communicate our message to you on why Nationalcws.com is the preferred Data Center & IT Relocation Vendor. Some considerations on what separates us from other vendors or general movers are the following:

- NON-Subcontracted & Dedicated Onsite Relocation Team
- Proprietary Equipment Packaging (ENVIRO-Packaging)
- Our ENVIRO-Packaging Process
- Multi-Layered Insurances
- NON-Subcontracted, NON-Marked Trucks, Dedicated and Secure Transportation
- Proprietary Sorbothane-Visco-Elastic Shock Pallet (Populated Cab/Rack Relocation)
- Onsite Mechanical Hard Drive Shredding/Destruction (Availability based on location varies)
- Amazing Clients & Testimonials with over 16 years of proven IT service!

NCWS offers unmatched service flexibility and will become an extension of your team, and most importantly your success is our success!

We again thank you for reaching out to NCWS with a partnership opportunity!

-Team NCWS



ENVIRO-packaging is exclusive to NCWS and our secure packaging preserves the data center environment during transport and in storage!

ENVIRO package is the multi-layer, systematic packaging method unique only to NCWS.

There are several thoughts to keep in mind when comparing packaging methods by vendor.

### Ask yourself:

- If the OEM was shipping my equipment, would they package my investment in this way?
- How long has your equipment been running or in use?
- Is your equipment high value?
- Do you have valuable data stored?
- Do you have valuable software?

NCWS has a strong belief that high value equipment and data should NOT be “blanket wrapped” and put into a bin, box, or shrink wrapped and pallet stacked.

NCWS also believes if your equipment has been spinning for some time, has data or software that it must be packaged exceeding OEM packing standards. OEM packing is consistent, but typically is used when the equipment is new, and does not necessary consider age of equipment and data.

NCWS Five stage ENVIRO packaging system DOES consider the following and mitigates risk against:

- ✓ Physical damages to equipment
- ✓ Shock
- ✓ Static-electricity
- ✓ Humidity

**NCWS specialized service will not be outsourced to non NCWS team members, and NCWS also practices a non-subcontracted level of service. This includes transportation!**





## On-Site Service Team

Top SIX reasons NCWS does not subcontract or bid out any portion of our role in your project.



### COMMUNICATION

Communication between us remains crystal clear.



### SHOP OUT

We will never “shop out” any part of your project to the cheapest bidder.



### QUALITY

Quality and Focus remains 100% on your project.



### EXPERTS

We are the experts with over a decade of proven successful service, and would not trust any portion of our service to anyone else but our team.



### EXPECTATIONS

We exceed expectations and showcase this with our powerful Clients, testimonials and references based on our unmatched service quality.



### LOGISTICS

We know the logistics, overcoming hundreds of complex situations that have risen during our projects. Our experience allows for us to predict, identify and pre-plan for possible obstacles.

# NCWS's Equipment Packaging (Based on scope requirements)

Our proprietary systematic ENVIRO-Packaging process contains five crucial items we use to securely and properly package your IT equipment to create safe shipping and transport, along with preserving the original environment in which the equipment is kept in daily.

With our proven packaging methods we protect your investment from friction, shock, humidity, and static electricity. NCWS's proprietary and proven Packaging Systems create a winning outcome every time!

1. Heavy Duty Double Walled Boxes
2. Anti-Static Peanuts
3. Humidity Control Packs
4. Anti-Static Bubble Wrap
5. Anti-Static Poly Bags

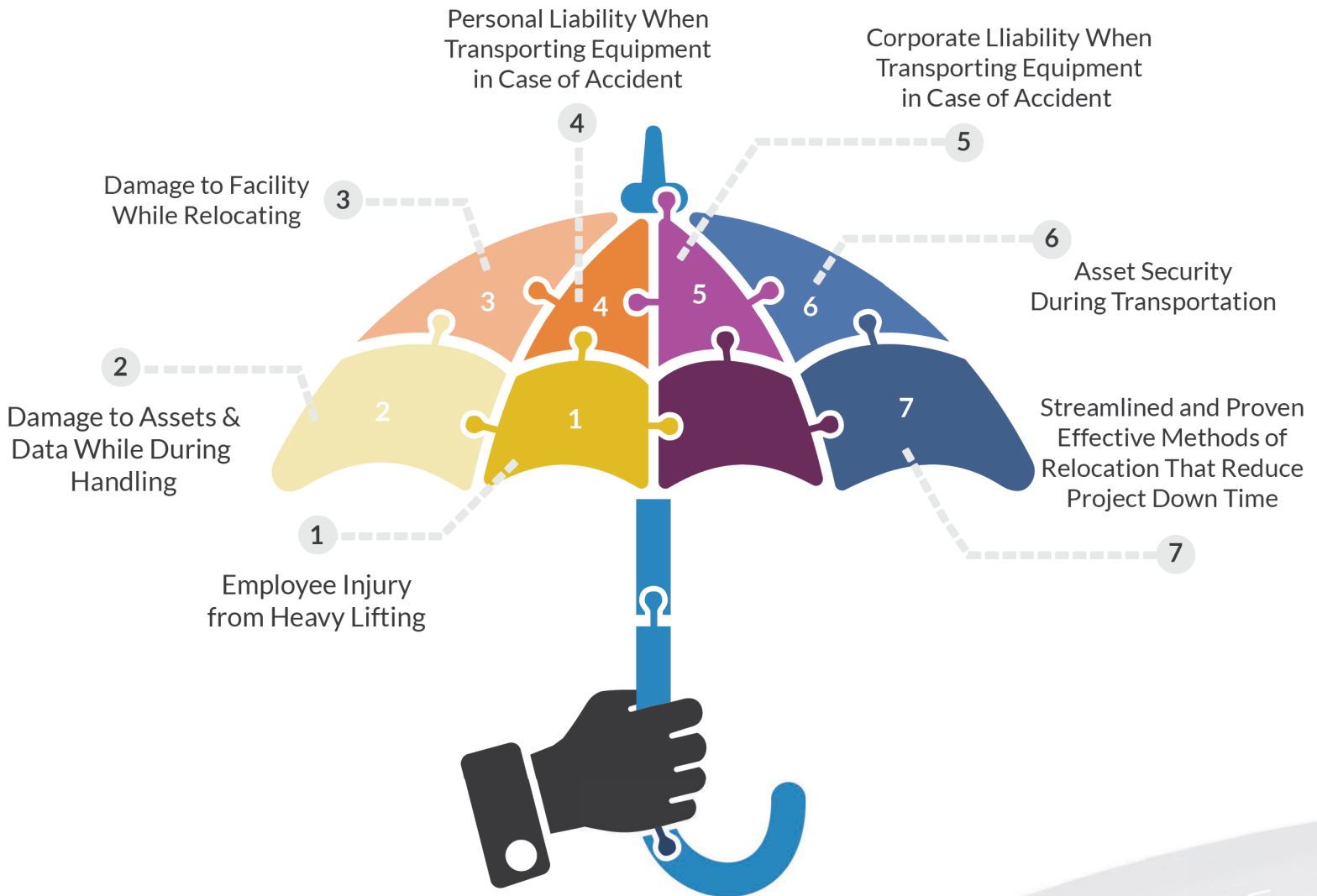


# Insurance

Our insurance protects you personally, your company, and assets at every angle. Data centers and the building in which you lease from require high levels of various insurances from vendors.

From the moment our team enters your facility driveway, during transport, and until completion of services, our many layers of insurance in conjunction with expertise will cover you.

Your choice of using NCWS as your partner will relieve you, your company, and stock holders from having to consider:



# Transportation

NCWS transports only your equipment and the NON-Shared & Dedicated Transportation Vehicle is dedicated to only you and your equipment. We do not “shop out” your transportation to a “common” freight carrier.

The NCWS Driving Team is not Outsourced or contracted out to another vendor. The Same NCWS Driving Team transports your equipment from point to point.

Transportation is Direct from Origin to Destination, and your Equipment is never moved from truck to truck.

*Why would we take such care in the execution of your project and then leave your equipment with strangers that do not understand everything that is involved with your project?*

NCWS transports your equipment using our safe driving methods, and mapped out safe transport routes with secondary route options.



Common freight carriers do not have the knowledge or experience with your equipment, and share truck space with other “shipments”. Your equipment is offloaded and reloaded into different trucks and drivers when using a common freight carrier.

NCWS has dedicated vehicles, with two dedicated team members transporting your equipment. The secured trucks are never left alone at any time; this is why it is so important to have our two person team. Also, the transportation teams are present during the entire relocation process, and are skilled in relocations. They aren’t just “truck drivers”.

NCWS protects you with our specialty non marked vehicles which reduce possible security risks. We have a rapid response action plan, and response teams are called into action in a possible case of mechanical breakdown during transport. This allows for your relocation to remain on schedule.



*While each projects scope will vary, NCWS offers turnkey service solutions for any size project, and offer any level of service that your particular scope requires. We understand our clients do not benefit from the one size fits all approach.*

*All NCWS team members are highly professional, and have a deep understanding of the industry we serve. We carefully handle your equipment with soft hands and use mapped transport routes that avoid unsafe road travel for your equipment. We all are all very familiar with working with, and handling with high value IT equipment (servicing this industry is all we do).*

*All of our multi leveled technicians, project managers, team leaders, handling staff, and transport staff has a deep understanding of the extremely high valued equipment, data, and time lines involved.*

*A dedicated project manager will be on site to manage every aspect of your project, as well as traveling along with your equipment to the destination. All NCWS project managers are available 24/7 to any member of your relocation. Rest easier knowing NCWS will never sub contract any part of your relocation project.*

*The team that begins service at the origin will actually be the staff that transports your equipment in our trucks. Your project will have its own secured & dedicated truck(s), eliminating equipment from being bounced from truck to truck; allowing a for safe, on time and successful relocation completion.*

# CONTACT US



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